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...Si vis maxima...minima cura!



CSA S.p.A. with a paid capital of 450.000 EUR and assets for around 2 mio Eur, was established in 1993 by a group of 5 friends (Pietro Luigi Amighetti, Paolo Bonucchi, Matteo Lacerenza, Franco Minichino, Fabio Selmi). CSA S.p.A is the sub-holding company for the various Ship Agency activities: Liner, Tramp, Car Carrier and Chartering of the Centralfin Group.

The Company's core business is therefore to act on behalf of the Shipowners with Liner, Tramp, Break bulk, Car Carrier and Chartering service in all activities related to the vessels, starting from Port operations, marketing and sales, documentation, container control M&R up to the D/A.

The Company

CSA S.p.A. offers a service to the Shipowners covering a wide range of operations connected to the vessel's activities at the port of loading and discharge. In other words it is the Shipowners trustee.

CSA S.p.A. is general agent of primary Shipping Companies for which it acts on different Italian Ports such as Genoa, Leghorn, Naples.

CSA S.p.A. acquires, year after year, a controlling share in other shipping agencies:

- Central Shipping Holland B.V.- shipping agency and ships services;
- Central Shipping Belgium N.V.- shipping agency and ship services;
- Agemar S.r.L. - port terminal ;
- Euroshipping Europe B.V., that owns controlling share of other agencies specialized in the Ship Service Sector:
- Medistar Shipping Agency S.r.L.,
- Medistar Sardinia S.r.L.,
- Medistar Algeria S.a.r.L.,
- Eurotrade and Shipping.

CSA S.p.A. also diversify its interests enlarging the original core business acquiring logistics, intermodal and warehousing companies:

- S.L.I. S.r.L.;
- IN. LOG.S.r.L.;
- Tourist Industry acquiring:
- BORGIO DI CAMPI S.r.L.- a village situated at the Cinque Terre and other Companies as;
- A.F.C. S.r.l. - that deals with finance and administration
- ARGENTESCA S.r.L. - shipowner



Pietro Luigi Amighetti



Paolo Bonucchi



Matteo Lacerenza



Franco Minichino



Fabio Selmi



Vision

From the very beginning, the agency focused its activities on Customer Satisfaction, a policy shared with the other members of the same group, and that brought extremely satisfying results, as well as the UNI EN ISO 9001: 2000 certification (head office).

CSA, a marketing-oriented company, assigned a remarkable number of resources to external sales and internal Customer Service.

CSA also benefits from a solid financial foundation, an essential element to ensure investments by the carriers.

CSA - added value

The shipping agency must represent a reference point for shipping companies and Shipowners, and guarantee, in exchange for the mandate, outstanding and continuous marketing and sales activities and a superbe operational assistance in the Port and Logistics.

CSA S.p.A. therefore focused on a number of factors that represent its added value:

- An outstanding organizational and managerial structure
- In-depth knowledge of the market
- The latest and most efficient communication and technology tools
- A solid commercial structure and financial reliability
- Excellent relations with both forwarding agents and direct clients.



People



CSA's image and success are determined by the competence of its staff, most of which has long-standing experience in the shipping industry.

Work at CSA is based on ever increasing competencies and on sensitivity towards improved efficiency and teamwork, to make the most of different skills.

The staff, thanks to experience and professionalism, can provide the Client with assistance and the solution to any problem in connection with import/export practices, thus guaranteeing an effective and efficient service.

Technology



CSA places great emphasis and interest on Information Technology, to provide its staff with the essential tools to work in an innovative and efficient manner.

The Company makes use of a highly sophisticated software to satisfy all the administrative requirements of the ship owners it represents. It's a web-based communication system, in VPN mode, that can connect all the European offices,

and that allows them to use a single accounting, marketing and reporting system.

Every office is therefore connected through dedicated lines, to allow for the maximum operational flexibility that sets CSA apart from other companies in the same industry. The synergy between technology and human resources is definitely contributed to the continued success of the Company.



CSA, the reference point for all the shipowners in the world.

Thanks to its time-tested organizational and managerial structure, and to an unequalled experience in the shipping industry, CSA is the reference point for shipping companies and a real guarantee for all ship owners in the world.
